



Credit Application
IMPORTANT INFORMATION

Sims Crane realizes you have many choices in this industry and we appreciate you applying for credit with our company.

Be sure to complete this application fully. Lack of information may cause a delay in your application being processed.

If Purchase Order numbers are required, it is your company's responsibility to provide these at the time an order is placed. Sims Crane will attempt to secure this information if required at the time an order is placed, however failure to do so shall in no way affect the timely payment due to Sims Crane & Equipment.

If your company is non-taxable, and chooses to be exempt from Florida State sales tax, then a signed-current year exemption certificate must be submitted each January. Your company will be responsible for all taxes on taxable transactions until an acceptable certificate is received. Certificates received after an order has been invoiced will be for future purchases only and the current tax will be due.

Company credit sheets with the same required information as our credit application are acceptable, however our application will still need to be signed without alteration and returned with your company credit sheet.

In our effort to Go Green, Sims Crane does not send out monthly statements. However, upon request we can fax, email or mail a hard copy to the business address on file.

Also attached please find a letter outlining our Credit Policies. These policies should be reviewed and understood prior to you submitting your application.

Please forward your completed application, including this cover letter to
(813)626-6255, ATTN: Billing Department.

Company Officer - Date

Sims Crane & Equipment Co.

CREDIT APPLICATION

ACCOUNT NAME: _____

STREET ADDRESS: _____

MAILING ADDRESS: _____

CITY: _____ STATE: _____ ZIPCODE: _____ PHONE() _____

TYPE OF BUSINESS: _____ FAX() _____

EMAIL ADDRESS: _____ ARE **PURCHASE ORDER** NUMBERS REQUIRED: () YES () NO

IS BUSINESS A: PROPRIETORSHIP _____ PARTNERSHIP _____ CORPORATION _____ FEDERAL ID# _____

IF CORPORATION, INCORPORATED UNDER LAWS OF WHAT STATE: _____

IF BRANCH OR AFFILIATE, GIVE NAME AND ADDRESS OF PARENT COMPANY:

NAME: _____ ADDRESS: _____ PHONE() _____

<u>OFFICERS NAME/TITLE</u>	<u>ADDRESS/CITY</u>	<u>PHONE</u>
1. _____	_____	_____
2. _____	_____	_____
3. _____	_____	_____

IS YOUR COMPANY TAX EXEMPT FOR THE STATE OF FLORIDA? _____

If yes, you must include a signed, current certificate of exemption with this application. You will be responsible for all taxes on taxable transactions until an acceptable certificate is received.

HOW DID YOU HEAR ABOUT US? _____

ESTIMATED OPEN CREDIT NEEDED: _____ PERSONS AUTHORIZED TO PURCHASE: _____ Please attach a list as needed.

BANK ACCOUNTS

<u>NAME/BRANCH</u>	<u>ADDRESS/CITY/STATE</u>	<u>ACCOUNT #'S</u>
_____	_____	_____
_____	_____	_____

CREDIT REFERENCES

<u>NAME</u>	<u>ADDRESS/CITY</u>	<u>PHONE</u>
1. _____	_____	_____
2. _____	_____	_____
3. _____	_____	_____

It is agreed that purchases made on this account are NET DUE ON RECEIPT. In consideration of Sims Crane & Equipment Co. extending credit to the above company, the **company** hereby assumes responsibility for the debts of the above company. In the event it becomes necessary for your company to incur cost or suits to collect this agreement, the **company** agrees to pay such additional cost of collection and such sums as the court may adjudge reasonable as attorneys fees on said suit and court costs.

It is also agreed that your company has read Sims Crane Credit Policies and terms. By signing below the company acknowledges all terms and conditions set fourth.

I hereby authorize the person or firm to whom this application is made, any credit bureau or other investigative agency employed by such person, to investigate the references herein listed or statements or other data obtained from me or from any other person pertaining to my credit and financial responsibility.

Date: _____ Corp. Officer Signature: _____



January 1, 2010

TO OUR VALUED CUSTOMERS

Your business is important to us and we appreciate your patronage. In an effort to clear misunderstandings, we like to state our credit policies on an annual basis. Once credit has been established, payment for invoices should be remitted to our Tampa office. Please review the following credit policy for 2010:

RENTAL INVOICES:

*****Terms are NET - DUE UPON RECEIPT OF INVOICE.*****

Once an account reaches 31-45 days, we will call requesting date of payment.

If an account reaches 61 days, we are advised by our legal counsel to call the General Contractor and Owner, informing them of the unpaid bills, and possible liens against property.

Please understand - a Notice to Owner is sent out on every job. **Lien waivers are given upon request. Allow 48 hours to process.** All lien waivers are conditional upon clearance of the check. Allow 10 days from date of deposit or remit a cashier's check for an unconditional lien waiver.

PARTS INVOICES:

Terms are NET - DUE UPON RECEIPT OF INVOICE, delinquent on 10th day.

SERVICE INVOICES:

Terms are NET - DUE UPON COMPLETION OF REPAIRS.

SALES INVOICES:

Terms are NET - DUE UPON RECEIPT OF EQUIPMENT.

RETURNED CHECKS:

\$35.00 per check or 5% of face amount of check, whichever is greater.

SERVICE CHARGES:

1-1/2% monthly on all delinquent invoices.

Legal counsel dictates we should consider accounts over 61 days as extremely delinquent. We realize that some jobs will have extenuating circumstances, and we will make every effort to work with you within our legal limits.

Thank you for considering Sims Crane & Equipment Co. for your equipment needs. If you have any questions or problems with your account, please call Tanya Holesapple at 1-800-282-6245.

Sincerely,
Sims Crane & Equipment Co.

Tanya Holesapple
Credit / Collections Manager